

# Home for the Holidays

As mortgage rates lower, the real estate market typically becomes more competitive. Working with a qualified professional real estate agent helps get you into the home of your dreams.

## Buying a home? A buyer's agent will...

- ✓ Connect you with a lender.
- ✓ Take the time to listen and understand your priorities.
- ✓ Scout and recommend properties.
- ✓ Arrange and attend property inspections after your offer is accepted.



## Selling a home? A listing agent will...

- ✓ Conduct a Comparative Market Analysis.
- ✓ Advise you how to prepare your home for listing.
- ✓ Competitively price your home to sell.
- ✓ Create a comprehensive home marketing plan.

## Whether you're buying or selling, a professional real estate agent will...

- ✓ Negotiate the best deal to get the price and terms you want.
- ✓ Provide complete transaction management.
- ✓ Keep you informed every step of the way.
- ✓ Have a robust database of referrals to other service professionals.



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Simple as 1-2-3

The holidays can be hectic, but you may find you have pockets of time where you can talk with family and friends about buying or selling a home. Spring is anticipated to be a competitive time — you don't want to get left behind!

# Homework for the Holidays

## Getting Ready to Buy?

- ☐ Check your credit scores.
- ☐ Review your finances and set a budget.
- ☐ Research the process of getting preapproved.

## Getting Ready to Sell?

- ☐ Decide when you would like to sell your home (time of year, personal schedules etc.)
- ☐ Start a list of small repairs you can do yourself.
- ☐ Start decluttering.

## For Both Buyers and Sellers

- ☐ Create a wish list of “must-haves” and “nice to have” for your next home.
- ☐ Start researching areas where you might want to live.
- ☐ **I'm in your corner, so reach out.**

If you or someone you know is considering a move, feel free to contact me with any questions. I'm here to offer clear, concise information you can trust.

## Fun Holiday Games

*to play with kids, friends and family*



### Kids

#### Pin the Nose on Rudolph

**Supplies Needed:** Printable Rudolph sheet (8.5 x 11) and nose cutouts. Provided through the QR code.

**How to Play:** Write each player's name on a nose, then hang Rudolph on a wall, door, or fence. Blindfold the player, spin them around, and guide them toward Rudolph to pin the nose.

**Objective:** The player who pins the nose closest to the right spot wins! A classic twist on “Pin the Tail,” this game brings fun and laughs—just don't spin the little ones too much!

### Adults

#### Candy Cane Catch

**Supplies Needed:** Tinsel or ribbon, chairs, and candy canes.

**How to Play:** Tie a taut length of ribbon between two chairs. Players carefully stand on their chairs and try to hook a candy cane onto the ribbon.

**Objective:** The first to hang a candy cane on the ribbon wins! Or, set a timer for one minute to see who can hang the most. Remember to balance safely—especially after the eggnog!

### Groups

#### Ornament Relay

**Supplies Needed:** Plastic or shatterproof ornaments and spoons.

**How to Play:** Divide into teams and set up a relay course. Each player must carry an ornament on their spoon through the course, aiming not to drop it. If the ornament falls, start over!

**Objective:** The first team to complete the course by transferring the ornament to each teammate without using hands wins! Award prizes for 1st, 2nd, and 3rd place if you like.

*My hope for you this holiday season is love, laughter and a lot of memories. Try out these games to elevate your holiday experience while creating memories and laughs that you will be talking about all year long. Scan the QR code to get the printables mentioned as well as a few additional games that will have you rolling and enjoying every minute of your family this holiday!!*