

Relocating?

I've got you!



25.6
million
Americans
moved in 2023.

A Buyer's Agent:

- ✓ Only represents the buyer.
- ✓ Shows sellers you are serious about buying.
- ✓ Helps find homes to tour.
- ✓ Is an expert on the local area—taxes, schools, etc.
- ✓ Identifies problems and finds solutions.
- ✓ Recommends other trusted professionals.

A Listing Agent:

- ✓ Researches comparable listed properties.
- ✓ Provides a master marketing strategy.
- ✓ Recommends needed improvements or repairs.
- ✓ Coordinates showings between seller and agents.
- ✓ Negotiates the terms to help you get the highest price.
- ✓ Ensures closing goes smoothly and on time.

When you choose to work with a professional real estate agent, you get the highest level of care, expertise and value to help you navigate the complex act of buying or selling a home.



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Simple as 1-2-3

Getting Ready to Buy or Sell?



- ☐ Work with a buyer's agent to help you navigate the transaction.
- ☐ Determine how much you can afford.
- ☐ Review your credit report, and make corrections if needed.
- ☐ Lower your debt-to-income ratio.
- ☐ Meet with a lender and get pre-approved.

- ☐ Meet with a listing agent to come up with a plan.
- ☐ Start decluttering.
- ☐ Make any necessary repairs inside and outside your home.
- ☐ Compile all necessary paperwork (mortgage statements, home maintenance documents, etc.)

If you or someone you know is considering a move, feel free to contact me with any questions. I'm here to offer clear, concise information you can trust.

SOURCE: census.gov/topics/population/migration.html

SKIP THE FAKE WEBS CHOOSE ECO-FRIENDLY DECOR INSTEAD

Avoid using fake cobwebs outdoors—they're made of synthetic fibers that can harm wildlife and the environment. Birds are even using these materials in their nests, which adds to the problem. Opt for eco-friendly decorations instead.

- Dried Flowers and Leaves: Create a natural, spooky vibe with dried flowers, leaves, and twigs arranged in wreaths or garlands.
- Pumpkins and Gourds: Real pumpkins and gourds are classic decorations that can be composted after use.
- Paper Lanterns: Use recycled paper to make lanterns, which can be hung in trees or on porches.
- Natural Candle Holders: Hollow out small pumpkins or gourds to use as candle holders.
- Cornstalks and Hay Bales: These natural materials can be composted or reused for garden mulch after the season.