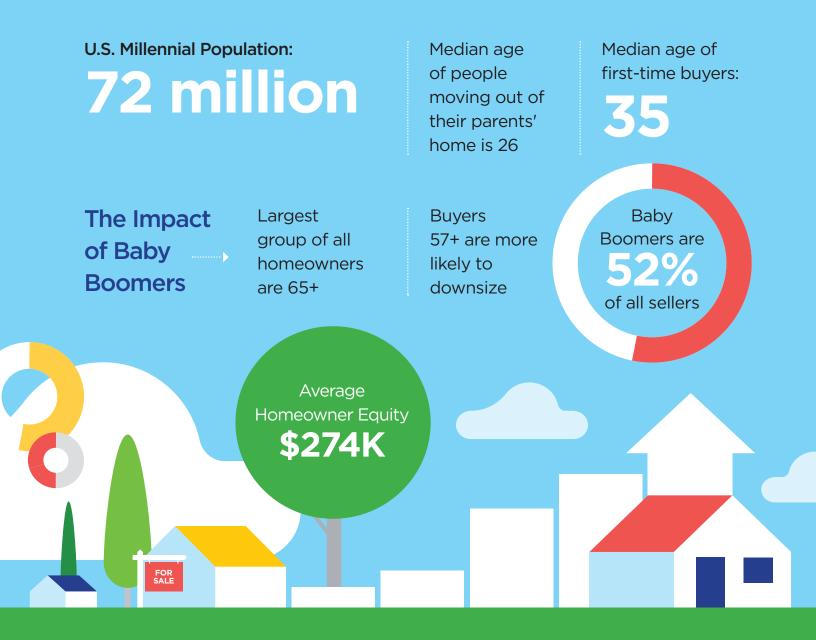
What's Ahead for the Housing Market

When rates start to decline there will be an influx of buyers and sellers. Housing demand will be fueled by the largest generation of potential homebuyers ever — the millennials.

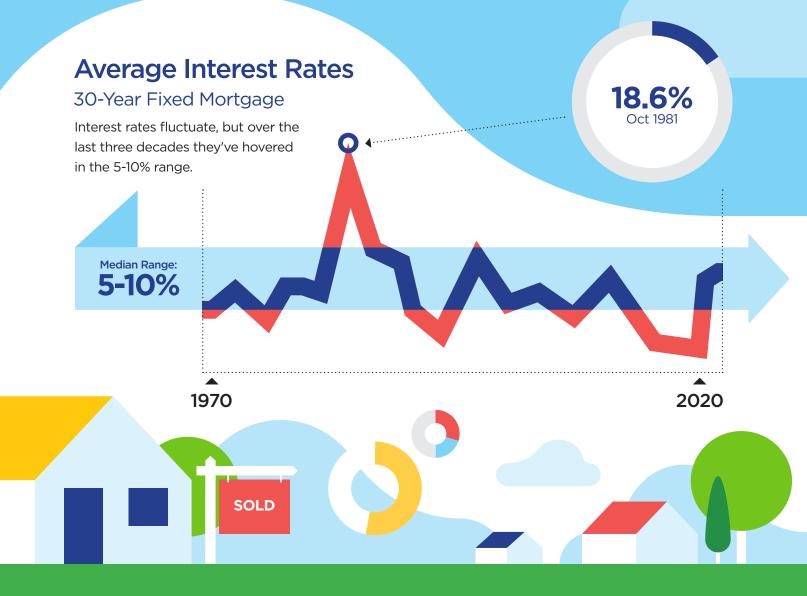


I know the market can be confusing, but I am here to offer clear, concise information you can trust. Feel free to contact me and I will answer any questions you may have.

Top Reasons People Move

- To be closer to family and friends.
- Need more space.
- Love their rate, but not their house.
- Want a better neighborhood.
- Want a vacation home.

- Lots of equity, lots of choices.
- Legacy real estate.
- Time to downsize.
- Out-of-area relocation.
- Change of work or life.



SOURCES: 1. statista.com/statistics/296974/us-population-share-by-generation/ 2. nar.realtor/sites/default/files/documents/2023-home-buyers-and-sellers-generational-trends-report-03-28-2023.pdf 3. bankrate.com/home-equity/homeow equity-data-and-statistics/ 4. bankrate.com/homeownership/home-ownership-statistics/#lowest-rates 5. freddiemac.com 6. nar.realtor/newsroom/nar-finds-tvoical-home-buyers-annual-household-income-climbed-to-record-hiah-of-107000